

SET YOUR CAREER ON THE PATH TO SUCCESS



PREMIER
MARINAS



INVESTORS IN PEOPLE™
We invest in people Gold

JOIN THE TEAM

Job Title: Specialist Sales Advisor

Location: Head Office, Swanwick Marina, Hampshire

Closing Date: 31st January 2022

Job Description:

Based at our Head Office in Swanwick Marina, we are looking to recruit a full time Specialist Sales Advisor with a focus on converting berthing enquiries into marina tours and securing the renewals of existing berth holders. You will also help support and coach the marina teams to help them achieve the best sales practices and you will gain a full understanding of Premier's products and ten marina locations.

Working within a small sales team, the ideal candidate must be able to demonstrate:

- Strong and confident interpersonal skills
- Professional friendly manner
- Ability and willingness to work on own initiative and to be proactive
- Excellent customer service skills
- A good working knowledge of marinas and leisure boating

Additional requirements for the role include to:

- Visit the marinas as required
- Proactively sell and make our customers aware of other Premier products and services
- Take on other enquiry handling as required
- Support customer events from time to time, which may entail occasional weekends

Core hours are 37.5 per week but there will be a requirement for some flexibility and the successful candidate will need to be able to adapt their hours to meet the demands of the business.

We are committed to equality of opportunity for all staff and applications from individuals are encouraged regardless of age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships.

Proof of eligibility to work in the UK will be required. Our Applicant Privacy Notice can be found on our website.

APPLY: In writing to Tracey Jeffkins, Head of HR, supported by a current CV and covering letter describing why you are applying for the role along with your salary expectation. Email address: careers@premiermarinas.com
Successful applicants will be contacted and invited for an interview.

OUR BENEFITS

We are proud to be able to offer our staff a range of benefits which help promote a healthy mind and body. Throughout our business we recognise the importance of creating a working environment which helps everyone, especially one which allows our staff to develop and learn, that is why one of our main benefits is career and skill development.

- Staff Development & Training
- Flexible Holiday
- Annual Incentive Scheme
- Online GP Service
- Cycle to Work Scheme
- Private Health Care
- Free Berthing
- Free Eye Exams
- Employee Assistance Programme
- RAC vehicle discount



OUR VALUES

Established in 1994, Premier Marinas Limited owns and operates ten of the UK's most prestigious marinas. Our vision is simple: to be the finest marina operator in the UK by providing our customers with quality marinas in the best locations with first-class customer service. Premier Marinas' core values, represent the endorsed and expected behaviours that underpin the way we operate.

We believe in our values and as such, demonstrating our values to colleagues, customers and other third parties is an expectation placed on all employees.

OUR CORE VALUES

