SCHEDULE OF RETAIL MARINA CHARGES 1ST OCTOBER 2024 - 30TH SEPTEMBER 2025 TEL: 01326 316 620 EMAIL: FALMOUTH@PREMIERMARINAS.COM



## ANNUAL BERTH HOLDERS' SAVINGS AND BENEFITS!

As an Annual Berth Holder with Premier Marinas, you can look forward to more than just a firstclass berth, exceptional service and facilities. You will also enjoy an unrivalled package of rewards, benefits and cost savings with the Premier Advantage, including -

- 42 free visitor nights and unlimited short stays at any Premier marina;
- · Sea Start benefits and savings;
- Fuel at cost;
- Quality cover and exclusive benefits with Premier Marine Insurance.

For full details on Premier Advantage and terms and conditions visit www.premiermarinas.com/premieradvantage

# ANNUAL MARINA BERTHING

	Annual Berthing	
Inside Cill - Price per boat	Pay Annually Pay Monthly <sup>1</sup>	
Small Boat Offer ≤ 6.5m	£2,999.00 £3,223.93	
Price per metre		
6.6m ≥	£650.00 £698.75	
Outside Cill		
6.6m - 8.0m	£720.00 £774.00	
8.1m - 10.0m	£737.00 £792.28	
10.1m - 12.0m	£747.00 £803.03	
12.1m - 14.0m	£755.00 £811.63	
14.1m - 16.0m	£763.00 £820.23	
16.1m - 18.0m	£766.00 £823.45	
18.1m ≥	£775.00 £833.13	

Payment due on or before contract start date. Save £100 when paying in full via MyPremier at least one month in advance of contract start date.

1. Annual berthing paid monthly by Direct Debit: An initial double payment is taken to cover your first and last payment for your final month in the marina – whenever that may be. Following your initial double payment 11 equal monthly payments are taken to cover your first year's annual contract. Your contract will auto-renew each year and 12 equal monthly payments will be taken. If you decide to leave, at end of your contract, your 'final' payment will be used instead of taking a payment in month 12.

## SEASONAL BERTHING - minimum stay 30 nights, no ongoing commitment

Price per 30 nights, per metre	Off-Peak September - May	Peak June - August
8.1m - 10.0m	£93.97	£104.41
10.1m - 12.0m	£95.24	£105.83
12.1m - 14.0m	£96.26	£106.96
14.1m - 16.0m	£97.28	£108.09
16.1m - 18.0m	£97.67	£108.52
18.1m ≥	£98.81	£109.79

Seasonal berthing is payable in full in advance of arrival, minimum stay 30 nights. Stays longer 30 days will be charged prorata per night at the applicable rate. Minimum charge equivilent to 8m LOA.

# DRY STACK BERTHING

	Annual Dry Stack		Monthly
Price per metre	Pay Annually	Pay Monthly	Dry Stack
6.0m - 8.0m	£595.00	£639.63	£94.00

All Dry Stack Berthing includes an unlimited number of lifts and launches. Annual Dry Stack customers receive full Premier Advantage benefits and Sea Start Membership, monthly Dry Stack customers receive fuel at cost. Minimum charge 6m.

## **VISITOR BERTHING**

8m - 12.5m	£4.50 per metre, per night
12.6m - 16.0m	£4.75 per metre, per night
16.1m - 20.0m	£5.00 per metre, per night

Minimum charge of 8m. Overnight berthing includes free Premier WiFi for up to 3 devices and £10.00 of electricity (total, regardless of length of stay). A visitor night runs from midday to midday.

Short Stay Berth (up to 4 hours) £1.60 per metre. 8m minimum charge. Short Stay Berthing does not include electricity.

# PONTOON SERVICES

Electricity	32.75 pence per unit (price subject to change without notice)
Replacement access fob	£5.00
Water	Free of charge
Premier WiFi	Free of charge. Unlimited usage on up to three devices (fair use policy applies).

## **COMMERCIAL USE**

This price list does not apply to commercial boats; Premier Marinas may, at its discretion, permit commercial boats to be kept in the marina. For more information, pricing and to apply for a commercial berthing licence please email falmouth@premiermarinas.com for the attention of the Marina Manager. You will need to provide details of the proposed commercial use, along with relevant licences and insurance commensurate with such activity.

## **GENERAL TERMS OF BUSINESS**

#### Prices

- 1. All transactions are charged at the prices prevailing on the day of the transaction.
- 2. This price list supersedes all previous price lists for the stated period and the company reserves the right to alter the above prices without prior notice.
- 3. Prices quoted for annual and seasonal berthing agreements are applicable to contracts commencing between the dates shown. Pricing outside of these dates is available on request.
- 4. All prices include VAT at prevailing rate.
- 5. All fees and charges are payable in advance.
- 6. Wide-beamed boats will be charged 1.5 times the published rate for their LOA.
- 7. Boatyard work and marina services outside office hours will be subject to a surcharge.
- 8. This price list and benefits therein are only applicable to boats which are exclusively for personal, noncommercial use.

#### Payment

- 1. We can accept all Visa, MasterCard and Maestro cards for payment of all berthing fees and related services, it is not possible to split payments over multiple credit cards.
- 2. Payment can also be made by bank transfer or direct debit. Account Name: Premier Marinas Ltd | Account number: 30069728 | Sort code: 40-11-58 | Bank: HSBC Please use your Customer Account Number as your reference.
- 3. We regret that we are unable to accept any payments in cash.

#### **Terms of Business**

- 1. All services are subject to the following Premier Marinas Limited terms of business copies of which are available at your marina reception and at www.premiermarinas.com :
  - a. The Conditions of Wet and Dry Berthing;
  - b. The Premier Marinas Limited Marina Regulations; and
  - c. Premier Boatyard Terms and Conditions.

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